

Investment Opportunities in Thailand



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Deputy Secretary General
Thailand Board of Investment (BOI)
Australia, August 2014

Presentation Outline

- **Why Thailand**
- **Sectors of Opportunity**
- **Investment Policies and BOI Services**



At the Center of Southeast Asia: Thailand is the World's

- **17th largest manufacturer**
- **23rd largest industrial output**
- **24th biggest economy by purchasing power**
- **28th biggest exporter (as % of total world goods)**

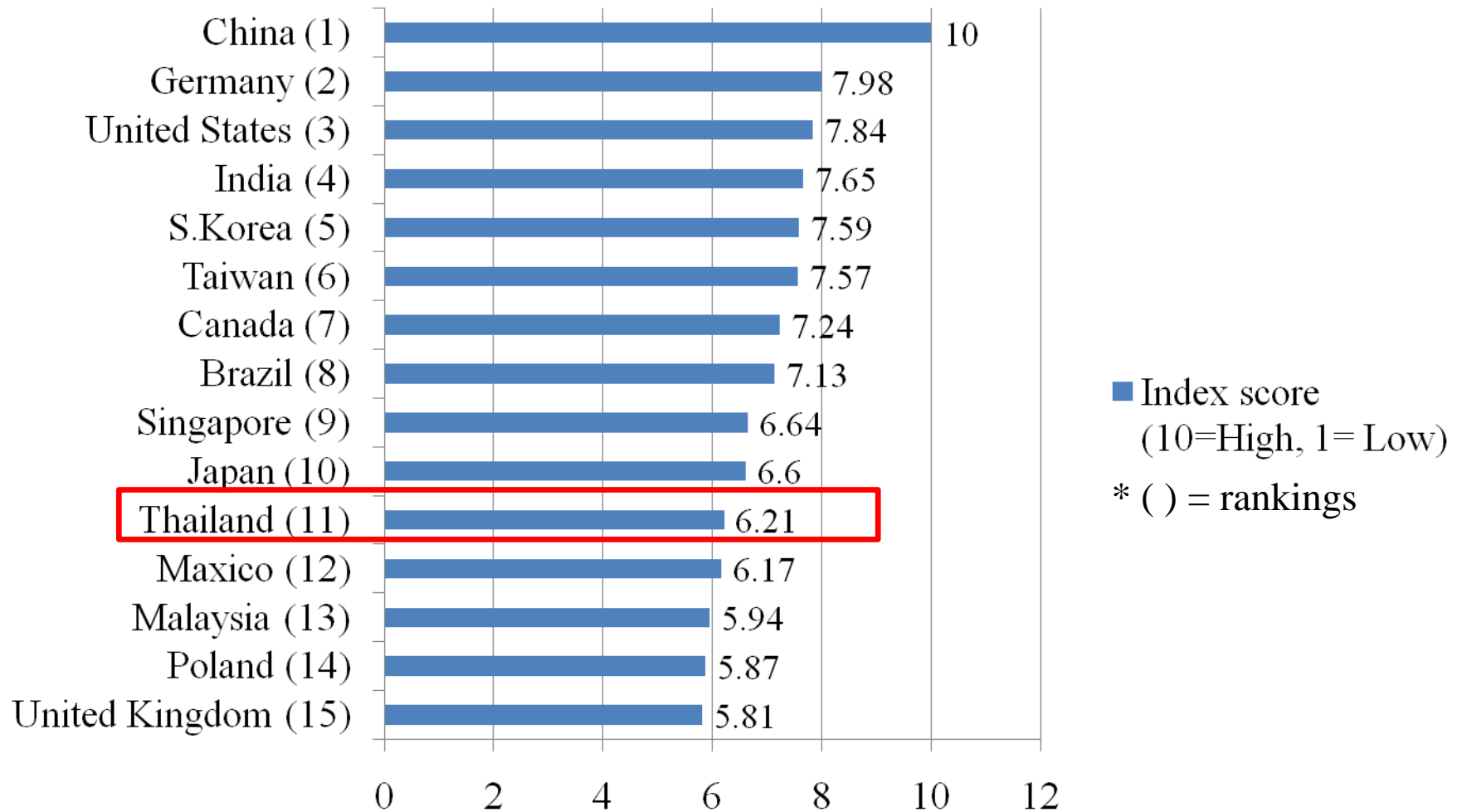
UNCTAD's Survey

Top Ten Prospective Host Economies for 2013-2015



Country	Rank
China	1
USA	2
India	3
Indonesia	4
Brazil	5
Germany	6
Mexico	7
Thailand	8
UK	9
Japan	10

2013 Country Manufacturing Competitiveness Index Rankings



Source: 2013 Global Manufacturing Competitiveness Index by Deloitte Touche Tohmatsu Ltd. and the U.S. Council on Competitiveness as of April, 2013

The World Bank Ranks Thailand among the easiest places to do Business in Asia and 18th in the World



Economic Projections 2014f

Economic Projections	2012	2013	2014f	
			Ave.	Range
Real GDP	6.5	2.9	2.6	2.1-3.1
Export of goods & services (percent y-o-y)	3.1	4.2	4.4	3.4-5.4
Import of goods & services (percent y-o-y)	8.8	2.3	3.8	2.8-4.8
Current account (billion US dollar)	-1.5	-2.8	4.7	3.7-5.7
% of GDP	-0.4	-0.6	1.1	0.8-1.4
Inflation (percent y-o-y)	3.0	2.2	2.5	2.0-3.0
Core inflation (percent y-o-y)	2.1	1.0	1.5	1.0-2.0
Unemployment (percent)	0.7	0.7	0.7	0.6-0.8

Source: Fiscal Policy Office, as of May 26, 2014

Thailand: the Crossroads of ASEAN

10 Countries, One Single Market
in 2015



GDP	US\$ 2.3 trillion (A\$2.5 trillion)
Population	616 million
Foreign Direct Investment	US\$111 billion (A\$119 bn)
GDP Growth	5.7% (2011) 6.4% (2012) 5.2% (2013) 4.9% (2014)

**ASEAN's GDP to double
to US\$4.7 trillion (A\$5
trillion) in 2020**

Source: UNCTAD and IMF as of April, 2014

Expanding Regional Integration

AEC

(ASEAN Economic Community)

616 million
population

(9% of world population)

GDP: US\$2.5 trillion
(A\$2.7 trillion)

(2% of world's GDP)

FLAGSHIP OF ASEAN

- Emerging regional architecture
- A new generation FTA
- A high ambition agreement

RCEP

(Regional Comprehensive Economic Partnership)

(ASEAN + China, Japan, Korea, India, Australia & NZ)

3.3 billion population
(50% of world population)

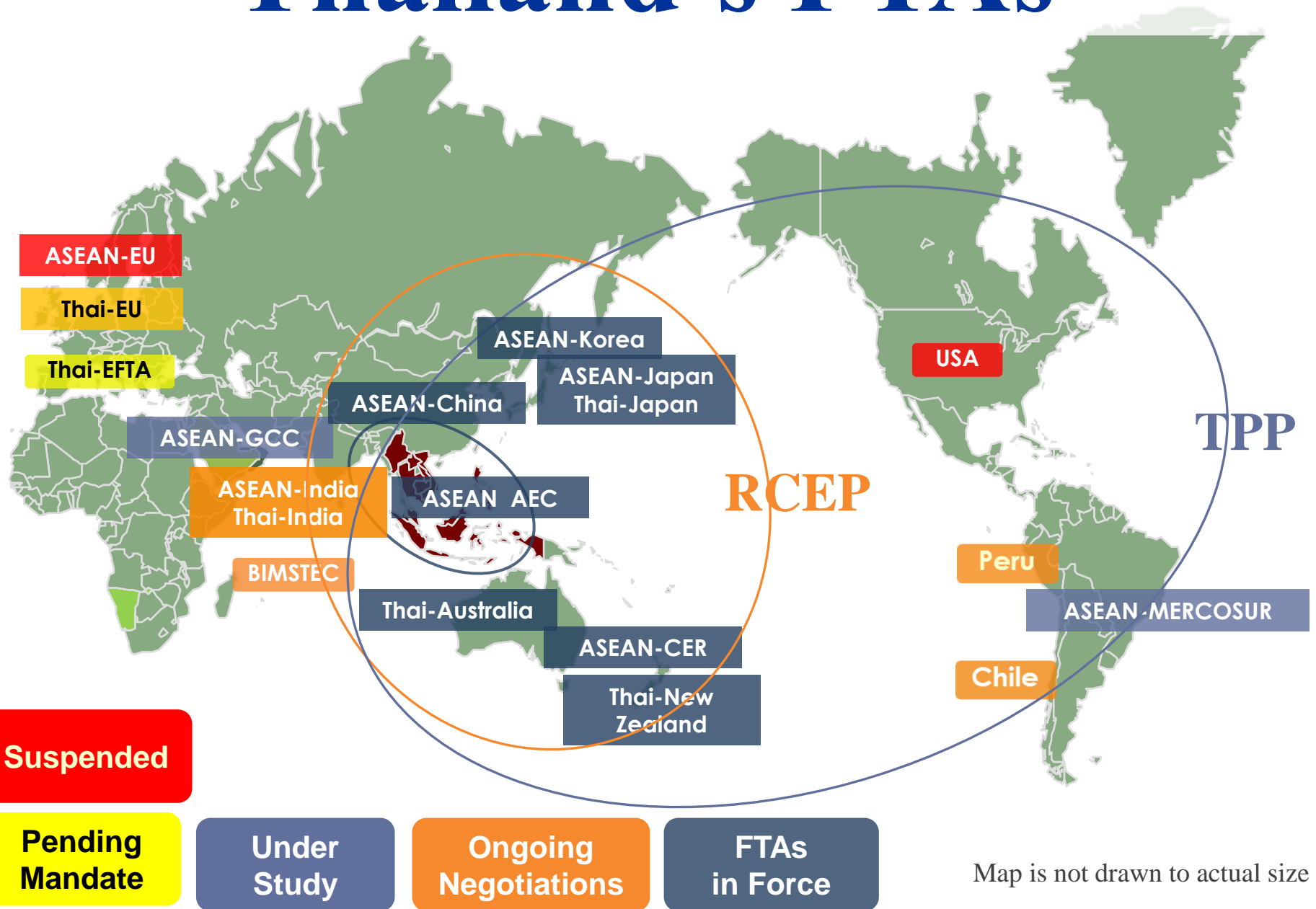
GDP: US\$17.1 trillion
(18.3 trillion)

(27% of world's GDP)

THE BIGGEST FTA

- Market size (16 countries)
- Regional supply chain
- FDI (intra-extra region)

Thailand's FTAs



Map of basic infrastructure sites and industrial parks in and around Bangkok



304 Industrial Park



Amata Industrial Estate



Asia Industrial Estate



Gateway City Industrial Estate



Hemaraj Land and Development PLC



Laem Chabang Industrial Estate



Map Ta Phut Industrial Estate



Padaeng Industrial Estate



Ping Thong Industrial Estate



Rojana Industrial Park



Wellgrow Industrial Estate



International School & University



Golf Course



Hospital

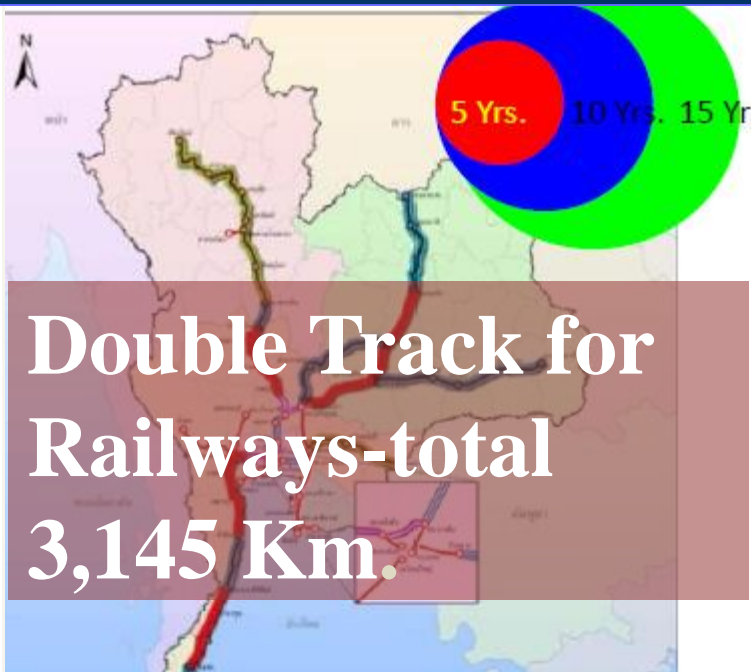
Five Targets for Infrastructure Development in Transportation

- To revamp the provincial rail network
- To improve public transport systems to ease traffic congestion in Bangkok
- To boost the capacity of highways to connect with production bases in rural areas and neighboring countries
- To improve the efficiency of water and air transport systems.

Infrastructure Development Projects for 2015-2022

- All proposed projects are to be prioritized.
- Likely projects include
 - Dual track rail
 - Construction of broadwalk along the Chaopraya River
 - Expansion of skytrain, MRT
 - Expansion of airports in border provinces
 - Improvements of river ports and dredging of waterways
 - Improvements of highways connecting neighboring countries

Double Track Railway Project (1/2)



Phase 1	Route (Bidding in 2013)	Distance (km)	Status
(2010-14)	Chachoengsao- Klong Sib Kao-Kaeng Koi	106	Under EIA proposal
	Lopburi-Nakornsawan	118	
	Mabkabal-Jira (Korat)	132	
	Jira-Khon Kaen	185	
	Nakorn Pathom- Hua Hin	165	
	Prachuab Kirikan - Chumporn	167	
	Total	873	

Phase 2	Route	Distance (km)	Phase 3	Route	Distance (km)
(2015-29)	Kang Koy – Bua Yai	220	(2020-25)	Tapanhin-Chiang Mai	427
	Jira-Ubon Ratchathani	309		Surat Thani-Padangbesa	339
	Kong Kaen- Nongkhai	172		Klong 19-Kabin Buri	76
	Nakorn Sawan-Tapanhin	69		Hat Yai-Sugaikolok	214
	Hua Hin - Prachuabkirikhan	89		Thungsong-Kantrang	93
	Chumporn-Surat Thani	166		Krabin Buri-Klongluk	98
	Total	1,025		Total	1,247

Double Track Railway Project (2/2)

โครงการพัฒนาชายฝั่งทะเลภาคตะวันออก (Eastern Seaboard)

Speed up the project to support particularly in Eastern Seaboard area with a total distance of 184 km.

Phase 2 (106 km)

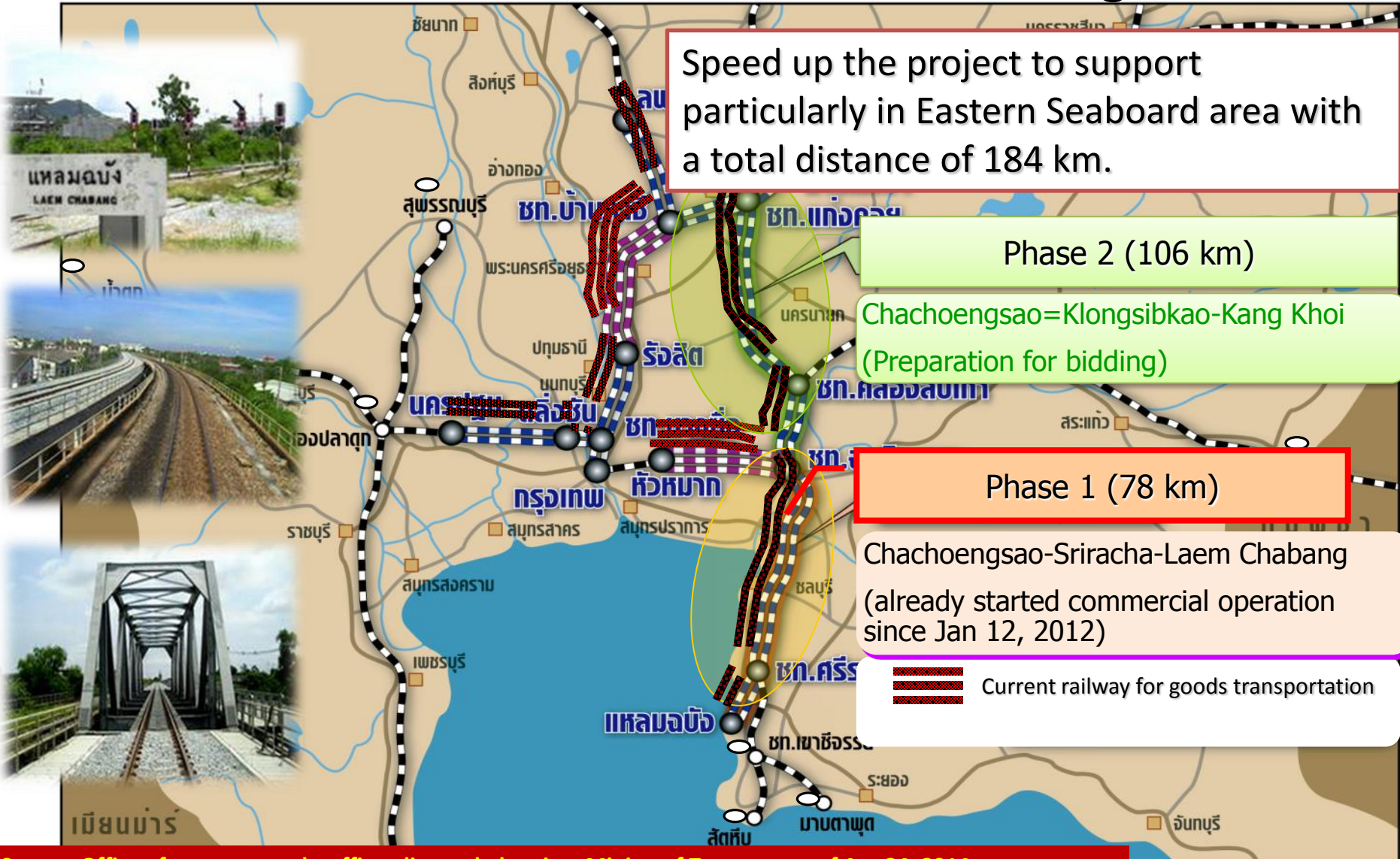
Chachoengsao=Klongsibkiao-Kang Khoi
(Preparation for bidding)

Phase 1 (78 km)

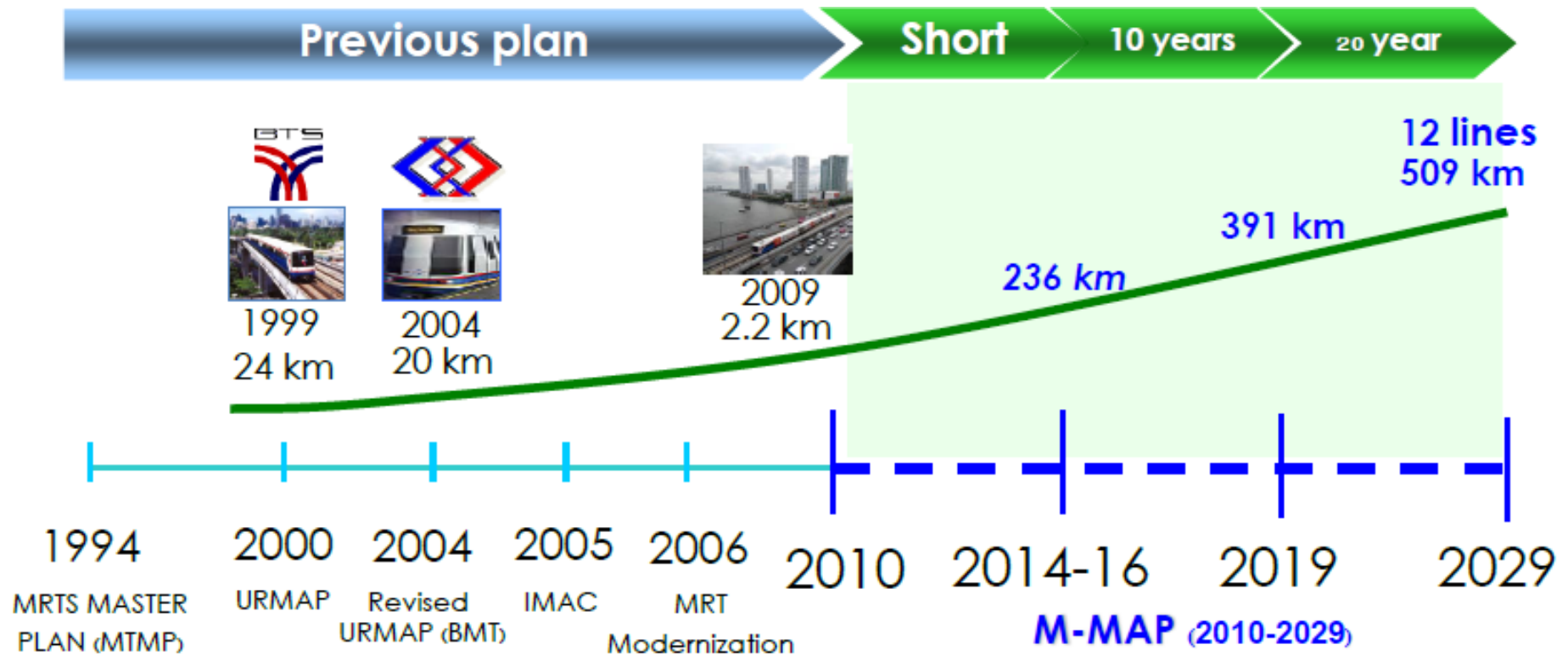
Chachoengsao-Sriracha-Laem Chabang
(already started commercial operation since Jan 12, 2012)



Current railway for goods transportation



Mass Rapid Transit Master Plan (2010-2029)



Thailand: Low Cost of Living

2014	2013	
4	5	Singapore
7	3	Tokyo
14	13	Seoul
66	57	Yangon
88	66	Bangkok
115	111	Kuala Lumpur
119	71	Jakarta
131	134	Hanoi
169	177	Phnom Penh

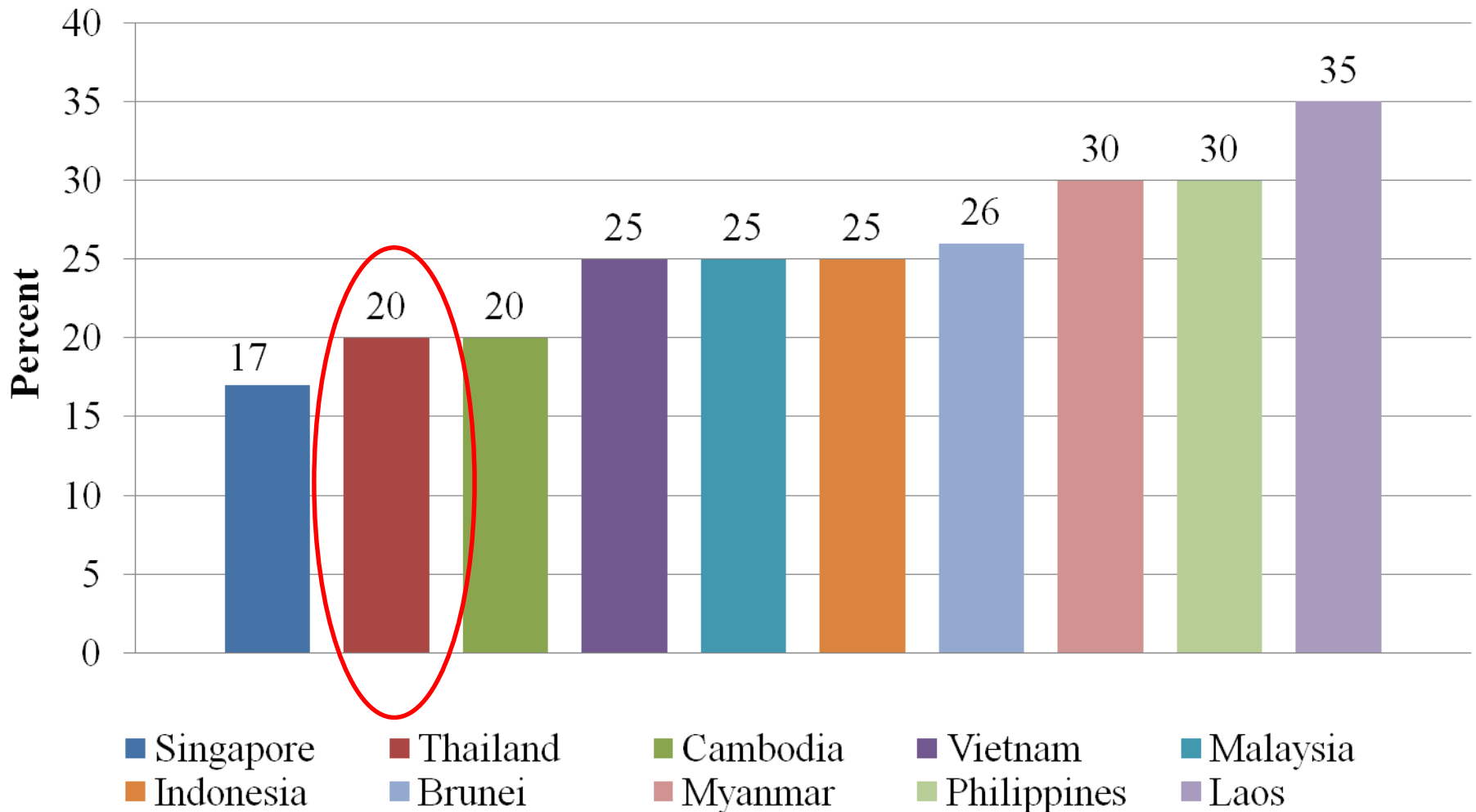
Bangkok (88) drops 22 places from last year



(Ranking out of total 211 cities)

Source: Mercer Cost of Living 2014

Low Corporate Income Tax 2013



Source: KPMG ASEAN Tax Guide, as of 2013

Thailand's New Personal Income Tax Scheme

Income	Taxed amount	Tax rate	
		Old	New
0-150,000	150,000	Exempted	Exempted
150,001-300,000	150,000	10%	5%
300,001-500,000	200,000	10%	10%
500,001-750,000	250,000	20%	15%
750,001-1,000,000	250,000	20%	20%
1,000,001-2,000,000	1,000,000	30%	25%
2,000,001-4,000,000	2,000,000	30%	30%
More than 4,000,000	-	37%	35%

Note: The new tax rate will be applied for 2013 tax calendar year onwards.

Source: http://www.rd.go.th/publish/fileadmin/download/taxrate_pit2556.pdf as of Jan 2014

Construction Costs

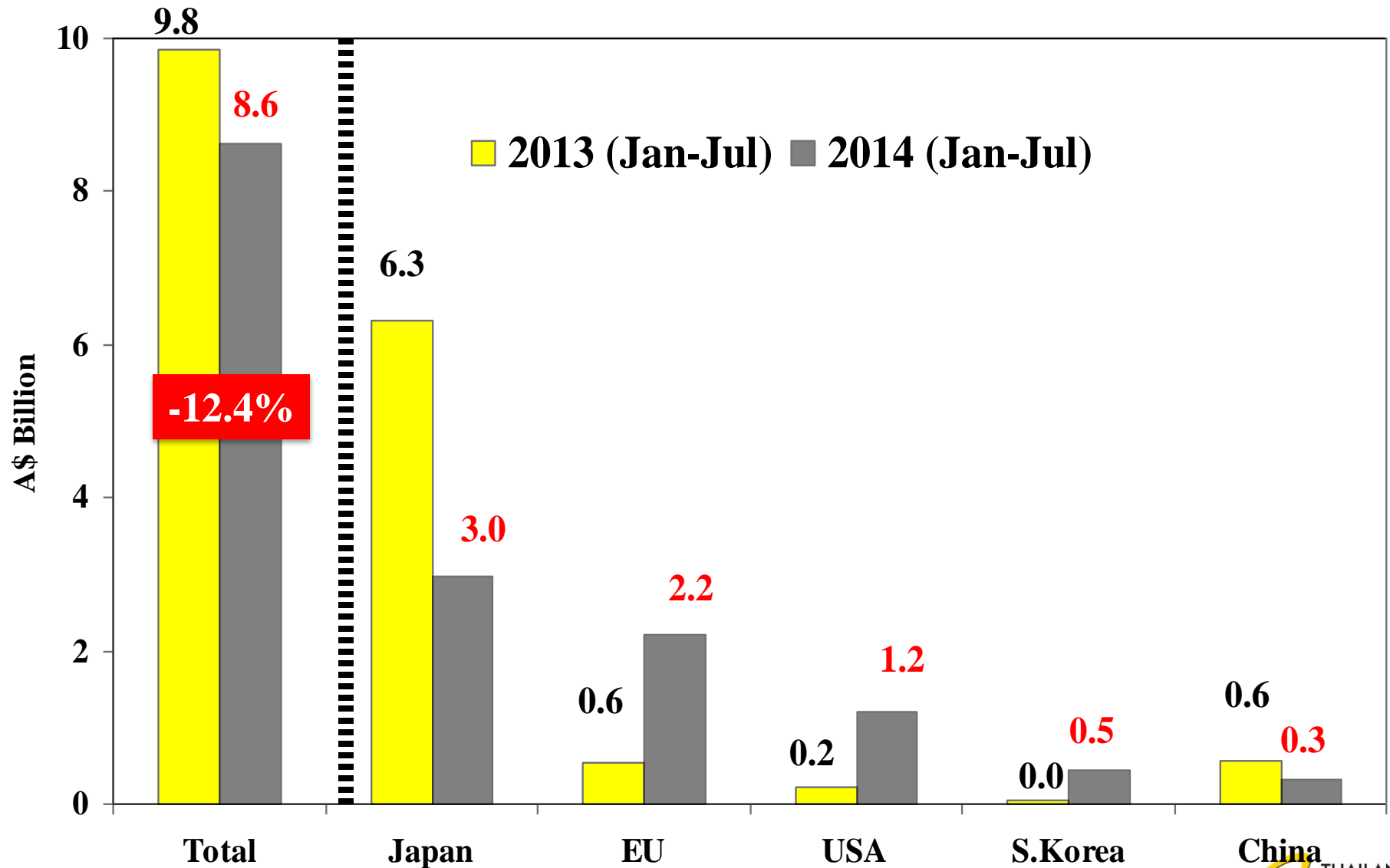
Description	M2 Costs (THB)	M2 Costs (A\$1=30.26THB)
Industrial Building		
Standard Low Rise Factory	15,000 - 19,000	\$496 - \$628
Electrical Power Systems	5400	\$178
Office (Construction)		
High Quality	28,000 - 33,000	\$925 - \$1,091
Medium Quality	23,000 - 28,000	\$760 - \$925

*Includes transformer, Main DB and Sub DB for general factory & office electrics only.
Excludes production equipment/machinery power.

**Includes cost of communal air conditioning, general electrics and sanitary.

Source: Tractus Asia/updated May 2014

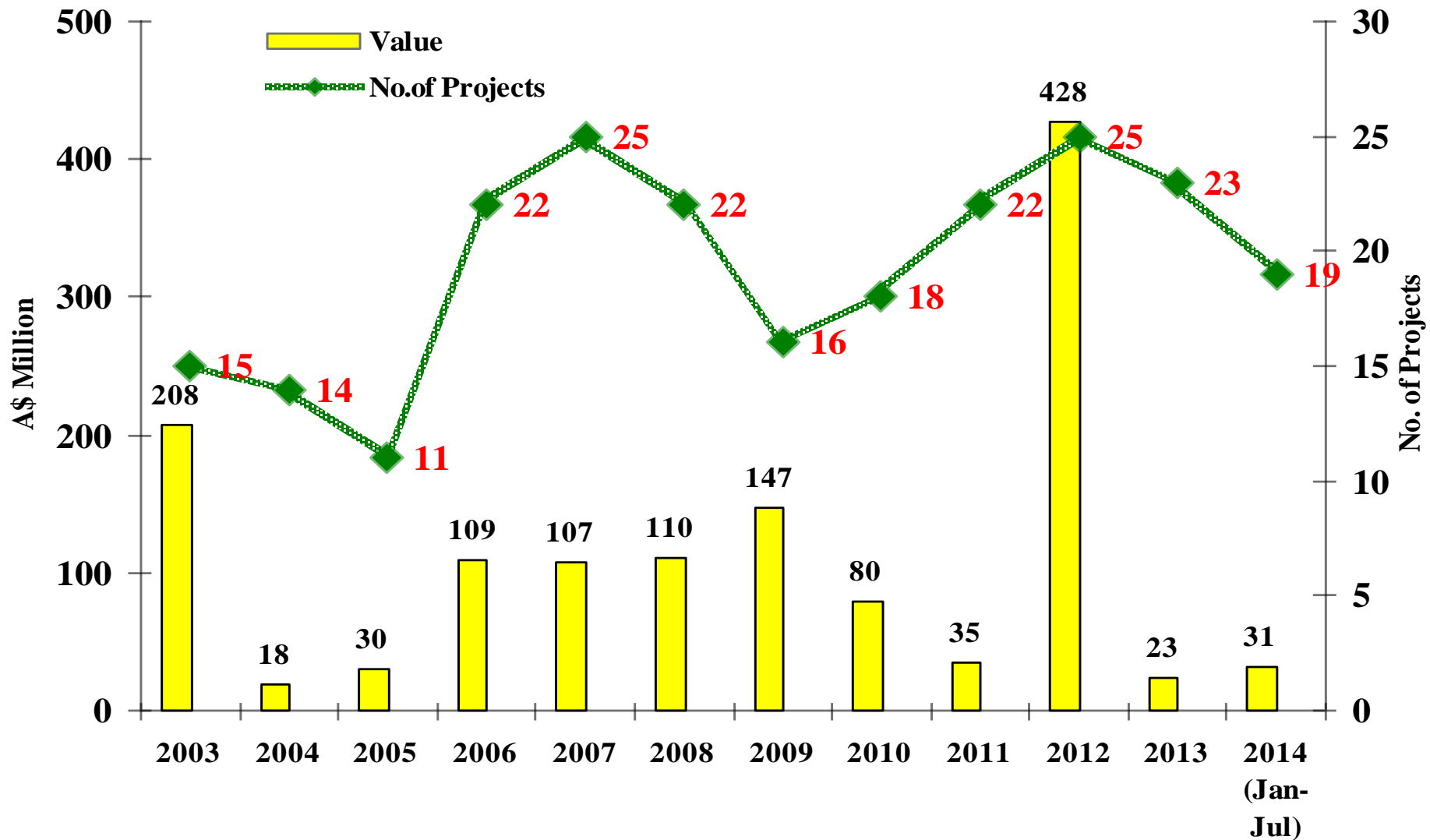
Foreign Direct Investment Applications



Australia



Trend of Australian Applications



Australian Investment Applications

Totals by Sector: 2008 – 2014 (Jan-Jul)

Sector	Projects	A\$ Million
Agriculture	15	91.3
Minerals and Ceramics	3	176.7
Light Industry	17	31.5
Auto and Metal Processing	44	130.5
Electrical and Electronics	23	22.1
Petrochemicals, Chemicals	13	55.5
Services and Infrastructure	30	346.0
TOTAL	145	853.7

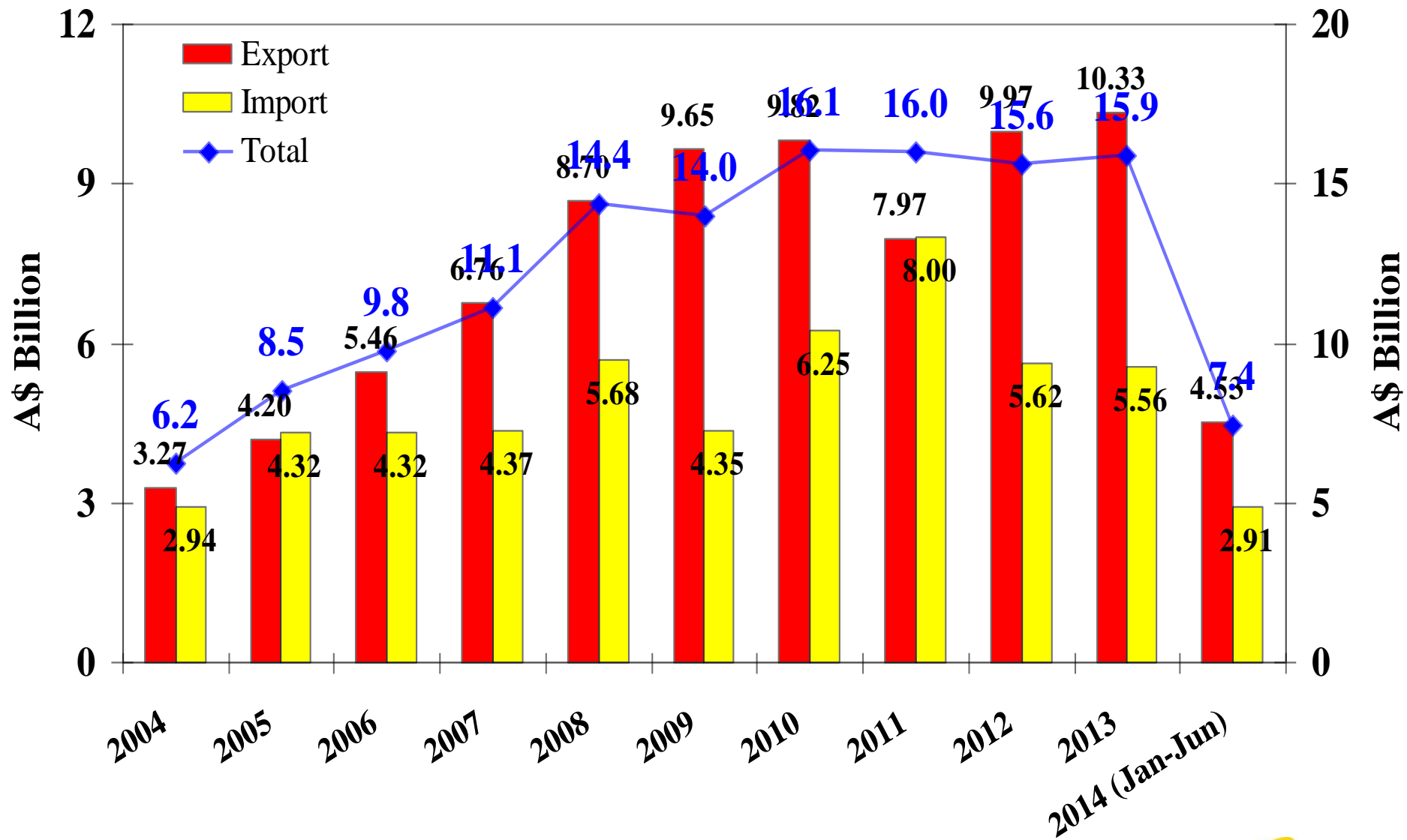
Sample of Australian Investment in Thailand



Grant Thornton



Trade Summary between Thailand/Australia



Principal Thai Exports to Australia

Unit: A\$ million

Description	2011	2012	2013	2013 (Jan-Jun)	2014 (Jan-Jun)	% Change YOY
Motor cars, parts and accessories	2,570.9	3,807.0	4,416.3	2,300.3	1,967.3	-14.47
Polymers of ethylene, propylene, etc in primary forms	328.1	344.8	420.2	199.8	201.8	1.03
Iron and steel and their products	268.8	658.9	840.7	514.5	191.1	-62.85
Air conditioning machine and parts thereof	364.9	393.5	388.8	154.0	167.0	8.41
Prepared or preserved fish, crustaceans, molluscs in airtight	301.9	352.7	326.7	150.6	153.6	2.00
Others	4,130.9	4,416.7	3,938.9	1,771.5	1,844.5	4.12
Total	7,965.6	9,973.7	10,331.5	5,090.6	4,525.3	-11.10

Principal Thai Imports from Australia

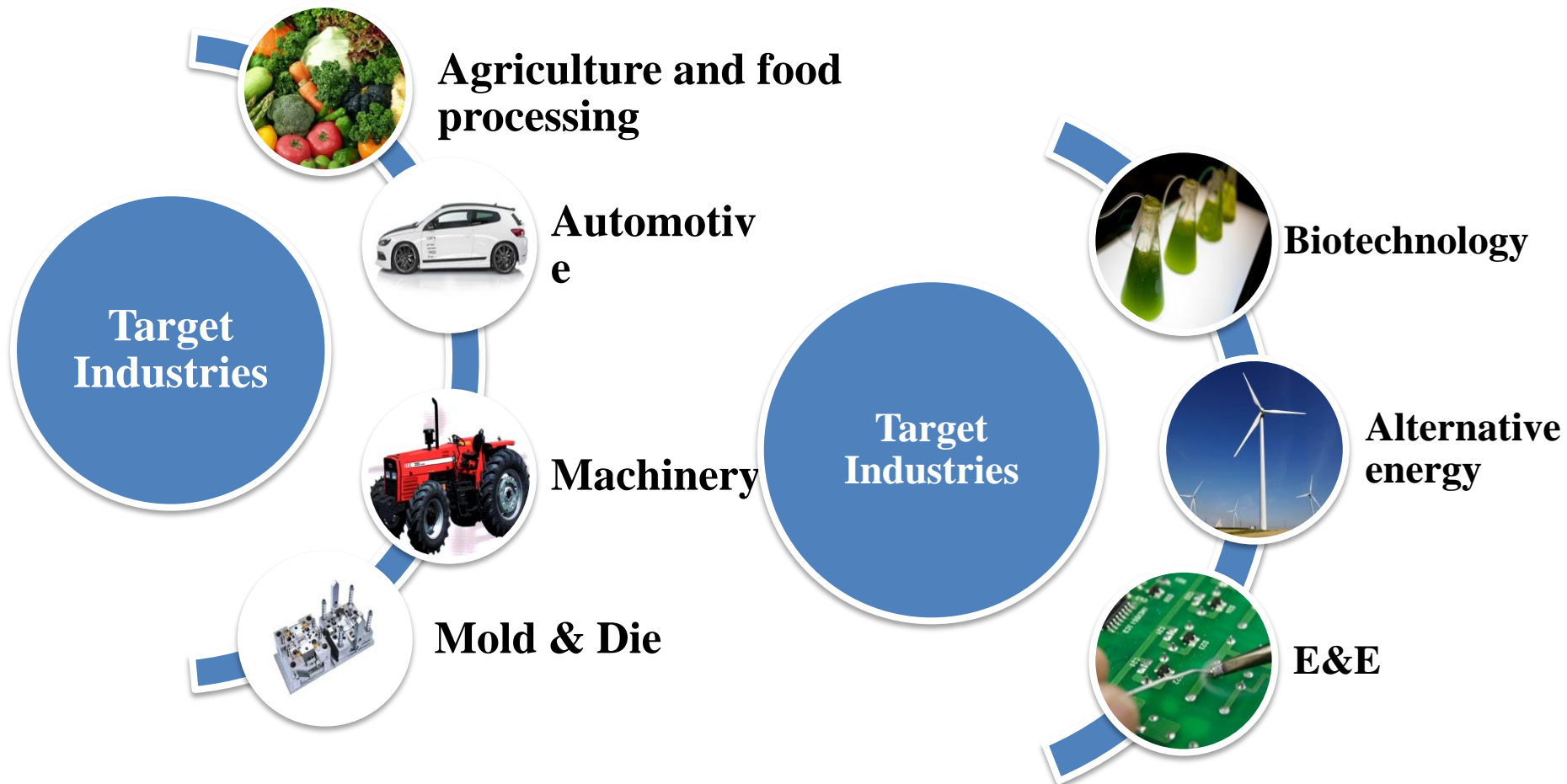
Unit: A\$ million

Description	2011	2012	2013	2013 (Jan-Jun)	2014 (Jan-Jun)	% Change YOY
Crude oil	2,047.9	1,286.8	1,240.3	469.2	1,216.3	159.26
Other metal ores, metal waste scrap, and products	865.1	1,132.5	803.4	448.6	348.0	-22.44
Jewellery including silver bars and gold	2,834.9	991.4	1,394.3	996.0	285.8	-71.31
Coal	201.8	244.9	287.4	129.2	173.8	34.54
Vegetables and vegetable products	313.0	547.2	257.0	177.8	163.5	-8.03
Others	1,738.2	1,421.5	1,576.9	763.0	726.7	-4.75
Total	8,000.9	5,624.4	5,559.3	2,983.7	2,914.1	-2.33

Presentation Outline

- **Why Thailand**
- **Sectors of Opportunities**
- **Investment Policies and BOI Service**

Sectors of Opportunity



Renewable Energy Sector

Natural: Solar, Hydro, Wind

Crop: Sugar Cane, Cassava, Palm

Waste: Agricultural Waste, Industrial Waste, Municipal Waste

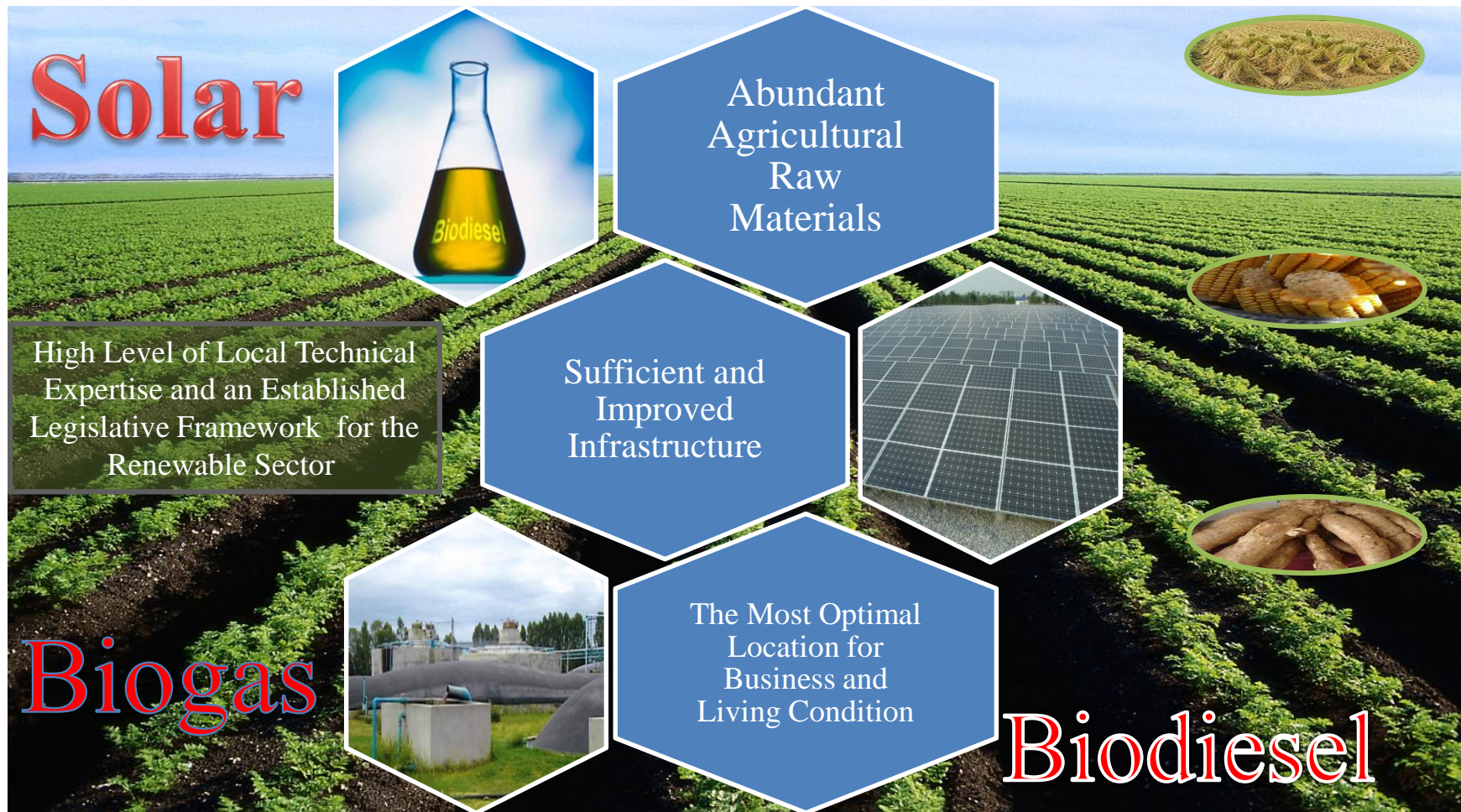
Source: National Food Institute 2012

Thailand's Energy Policy

- 1 • Enhancing energy related industries & business to be next generation value-creator.
- 2 • Securing country's energy supply.
- 3 • Pricing energy right.
- 4 • Up-scaling RE mix to 25% in 10 years.
- 5 • Targeting energy intensity reduction by 25% (based on 2010 level) within 20 years.

Source: DEDE (Renewable Energy Asia 2012), as of Sept 12, 2012.

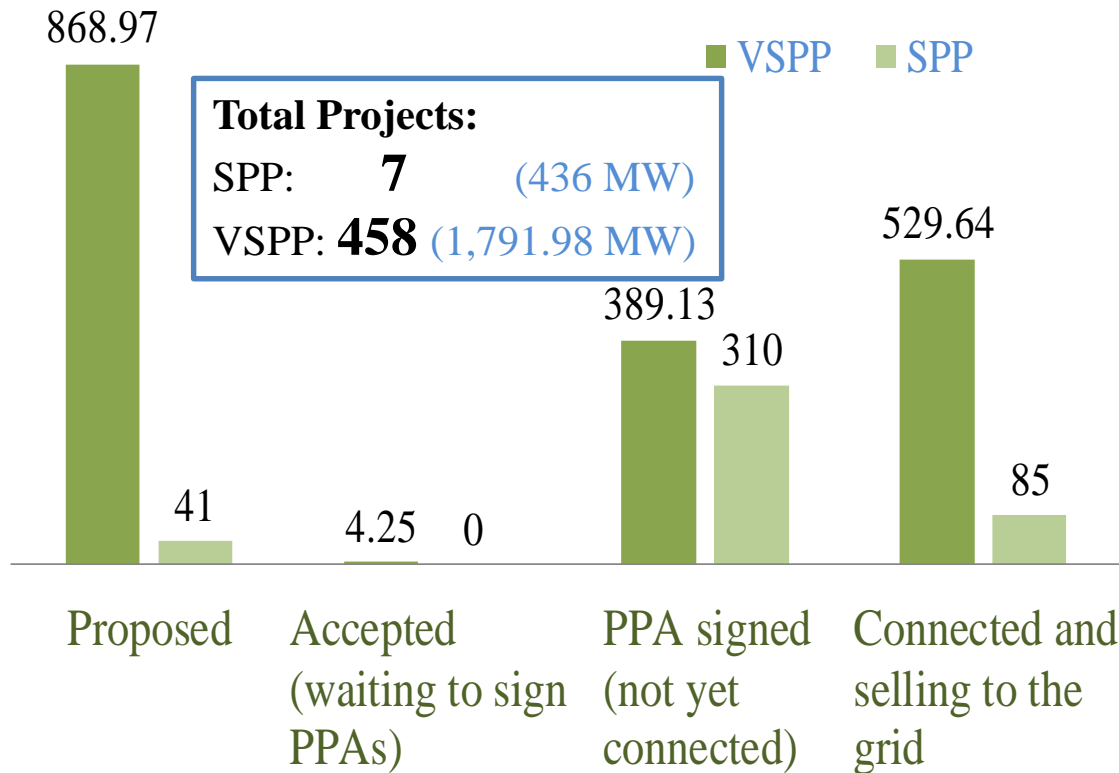
Growing Opportunities: Renewable & Alternative Energy



Thailand's Solar Capacity

(as of Dec 2013)

Solar Installed Capacity (MW)



Thailand's solar target (AEDP2012-2021) highest among ASEAN countries.



Highest growth rate among all renewable energy.



Strong investor's interest- more opportunities for market expansion.

Source: Seminar on Renewable Energy Technology Implementation in Thailand
 Experience Transfer from Europe by EPPO & ERC as of December 2013

“Adder” : Feed-in Premiums

Type of renewable energy (July 2010-Present)	Adder (B/kWh)		Special adder * (B/kWh)	Supporting period (Year)
	VSPP	SPP		
<input type="checkbox"/> Biomass - Installed capacity <= 1 MW - Installed capacity > 1 MW	0.50 0.30	Bidding	1.00 1.00	7 7
<input type="checkbox"/> Biogas (all categories of production sources) - Installed capacity <= 1 MW - Installed capacity > 1 MW	0.50 0.30	Bidding	1.00 1.00	7 7
<input type="checkbox"/> Waste (community waste, not hazardous industrial waste, and inorganic waste) - AD & b LFG - Thermal Process	2.50 3.50	2.50 3.50	1.00 1.00	7 7
<input type="checkbox"/> Wind power - Installed capacity <= 50 kW - Installed capacity > 50 kW	4.50 3.50	3.50	1.50 1.50	10 10
<input type="checkbox"/> Mini and micro hydropower - capacity 50-200 kW - capacity < 50 kW	0.80 1.50	-No-	1.00 1.00	7 7
<input type="checkbox"/> Solar Cell	6.5		1.50	10

Source: EEF Annual Seminar by DEDE as of Aug 19, 2013

Note: 4 districts in Songkhla province including Chana, Thepha, Saba Yoi, and Nathawi

* Note : Special Adders for
 - Facilities in 3 Southernmost provinces
 and 4 districts in Songkhla
 - Diesel-Gen. replacement on PEA system

New Subsidized Rates for Solar PV Rooftop & Community-based Projects

Solar PV Rooftop (200 MW)		Capacity	Feed-in-Tariff (25 yrs.) Bt/kWh
Residential project (100 MW)		< 10 kW	6.96 (A\$0.23)
Commercial building (100 MW)	Small	10-250 kW	6.55(A\$0.22)
	Medium/ Large	250-1,000 kW	6.16(A\$0.20)

Capacity target

- 200 MW

Responsible unit

- Energy Regulatory Commission (ERC)

Action

- Rooftop system has to be installed by 2014

New Subsidized Rates for Solar PV Rooftop & Community-based Projects

Community Solar Owned System Promotion (800 MW)

Subsidies period (years)	Feed-in-Tariff Bt/kWh	Community revenue prospect (Bt million)
1-3	9.75 (A\$0.32)	2.04 (A\$67,413)
4-10	6.50 (A\$0.21)	1.97 (A\$65,100)
11-25	4.50 (A\$0.15)	3.97 (A\$131,191)
Revenue total		7.95 (A\$262,713)

Capacity target

- 800 MW

Subsidy

- FIT rates will be awarded to 800 MW worth of “ground-mounted community owned solar who can allocate 1 MW per local sub district.

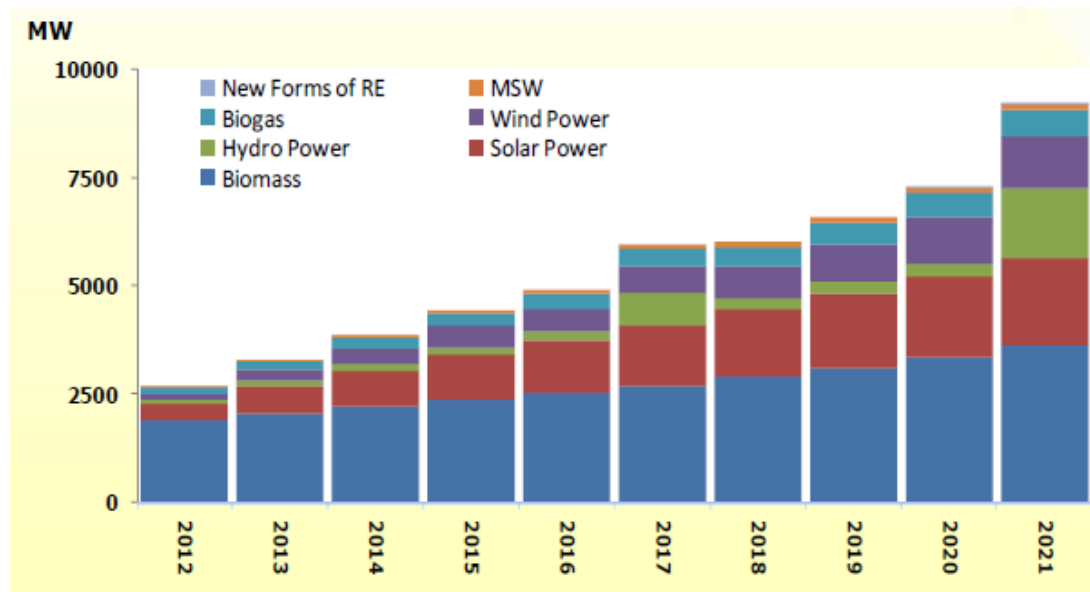
Action

- The community-owned PV plants must be installed by 2014.

Alternative Energy Development Plan (AEDP) 2012-2021

AEDP 2012-2021, targeting to replace 25% of total fossil-fuel consumption with RE at the end of 2021.

Renewable Energy (13,924 MW)	
Solar power	3,000 MW
Wind power	1,800 MW
Hydro power	324 MW
MSW	400 MW
Biomass	4,800 MW
Biogas	3,600 MW
New forms of RE (3 MW)	
Geothermal energy	1 MW
Wave and Tides	2 MW

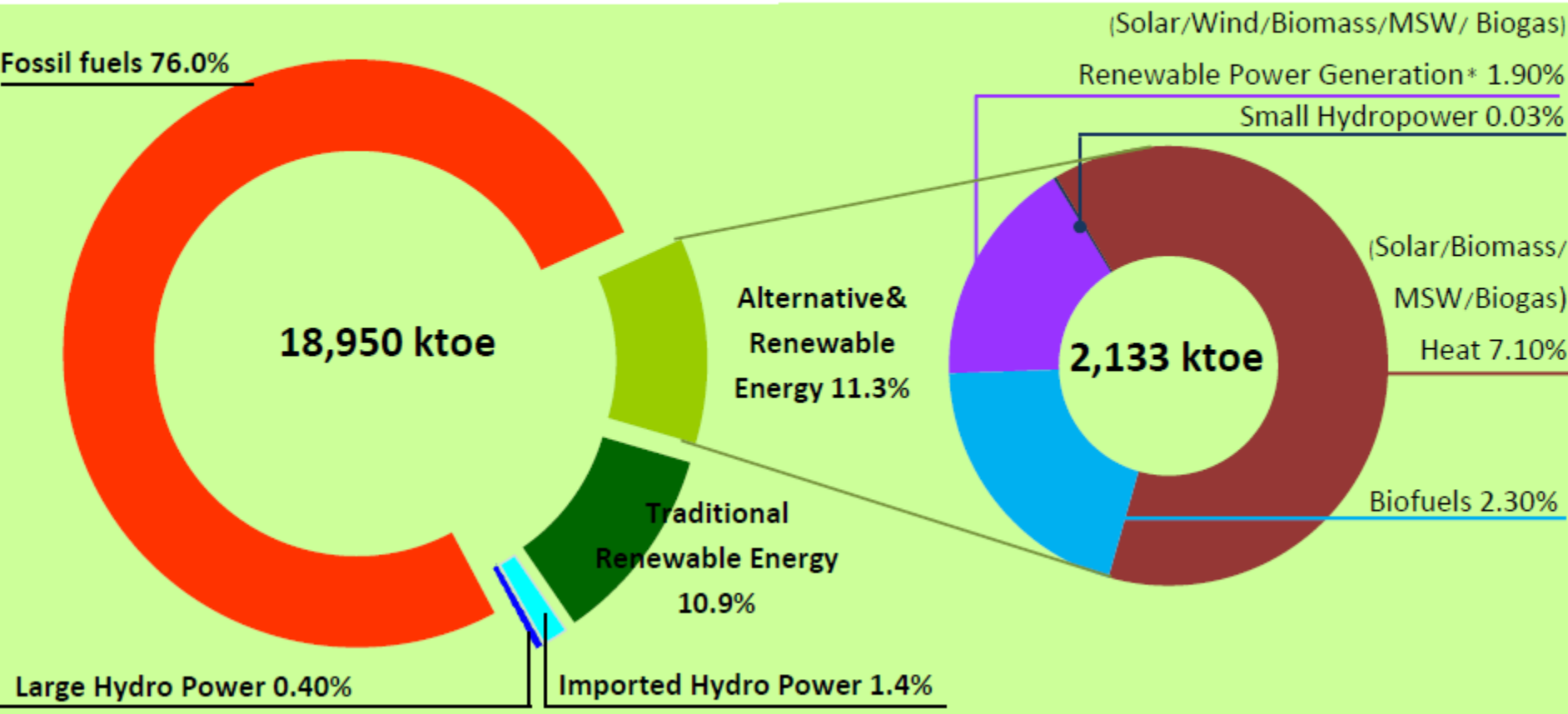


Source: Ministry of Energy, as of Aug 19, 2013

Alternative and Renewable Energy Shares of Thailand Final Energy Consumption, Q₁ / 2014

Final Energy Consumption

Final Alternative Energy Consumption



*Including off grid power generation.

Note: Traditional renewable energy consists of fuel wood, charcoal, paddy husk, and agricultural waste using in residential and industrial households.

Renewable Energy: Eligible Activities



1.18 Manufacture of alcohol or fuel from agricultural products, including scrap, garbage and/or waste

4.2.3 Manufacture of energy-conserving machinery or equipment or machinery which uses alternative energy

4.15 Manufacture of fuel cells

5.5.10 Manufacture of solar cells and raw materials for solar cells

7.1.1 Production of electricity or steam power using alternative energy such as energy from agricultural materials, biogas and wind energy

**Renewable
Energy**

Source: BOI Announcement No.2/2553, April 23, 2010

Automotive Industry

“Thailand: Automotive Hub of Asia”

9th largest automobile producer in the world in 2013

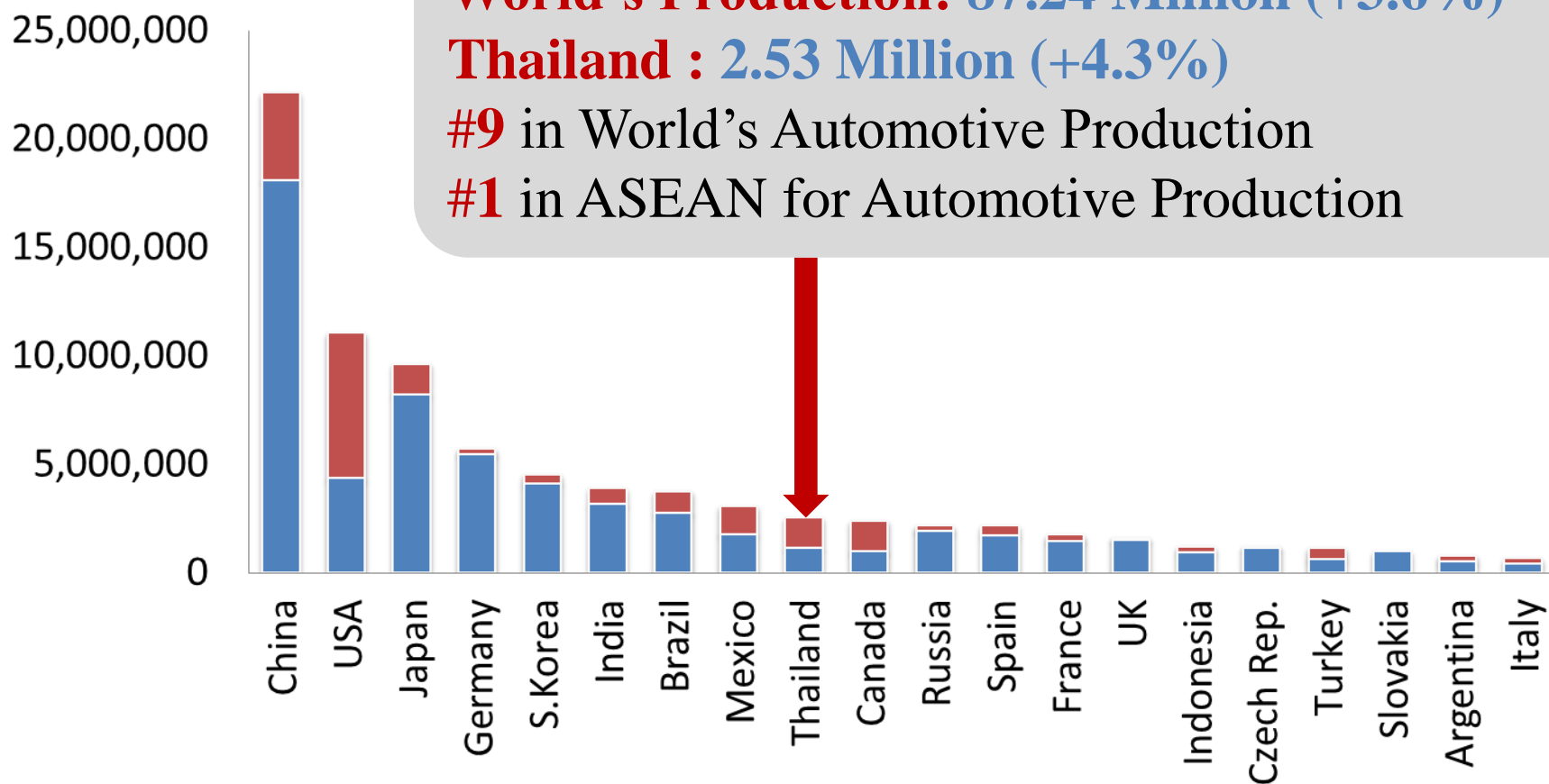
14 assemblers with a combined production of more than 2,000,000 in 2012

High Local content of up to 90%

Target of 3 million units in 2017

World's Automotive Production 2013

(Units of production)



Source: OICA as of March, 2014

■ Car ■ Commercial Vehicle

Thailand: No. 1 ASEAN's Automotive Production Base

Thailand

- Population : 67 Million
- Production 2013 : 2,457,057 Units
- Sales 2013 : 1,330,672 Units
- Product Champion : 1-ton Pick up & Eco-Car

Vietnam

- Population : 87 Million
- Production 2013 : 93,630 Units
- Sales 2013 : 98,649 Units
- Product Champion : Motorcycle

Philippines

- Population : 92 Million
- Production 2013 : 79,169 Units
- Sales 2013 : 181,738 Units

Malaysia

- Population : 28 Million
- Production 2013 : 601,407 Units
- Sales 2013 : 655,793 Units
- Product Champion : Passenger Car

Indonesia

- Population : 240 Million
- Production 2013 : 1,208,211 Units
- Sales 2013 : 1,229,901 Units
- Product Champion : SUV and MPV, Big Truck

ASEAN Key Indicators 2013

Population	616 million
GDP	•2.5 trillion (US\$)
GDP	•Growth rate : 5.2%
Car Production	•4,439,474 units
Car Total Sales	•3,549,506 units

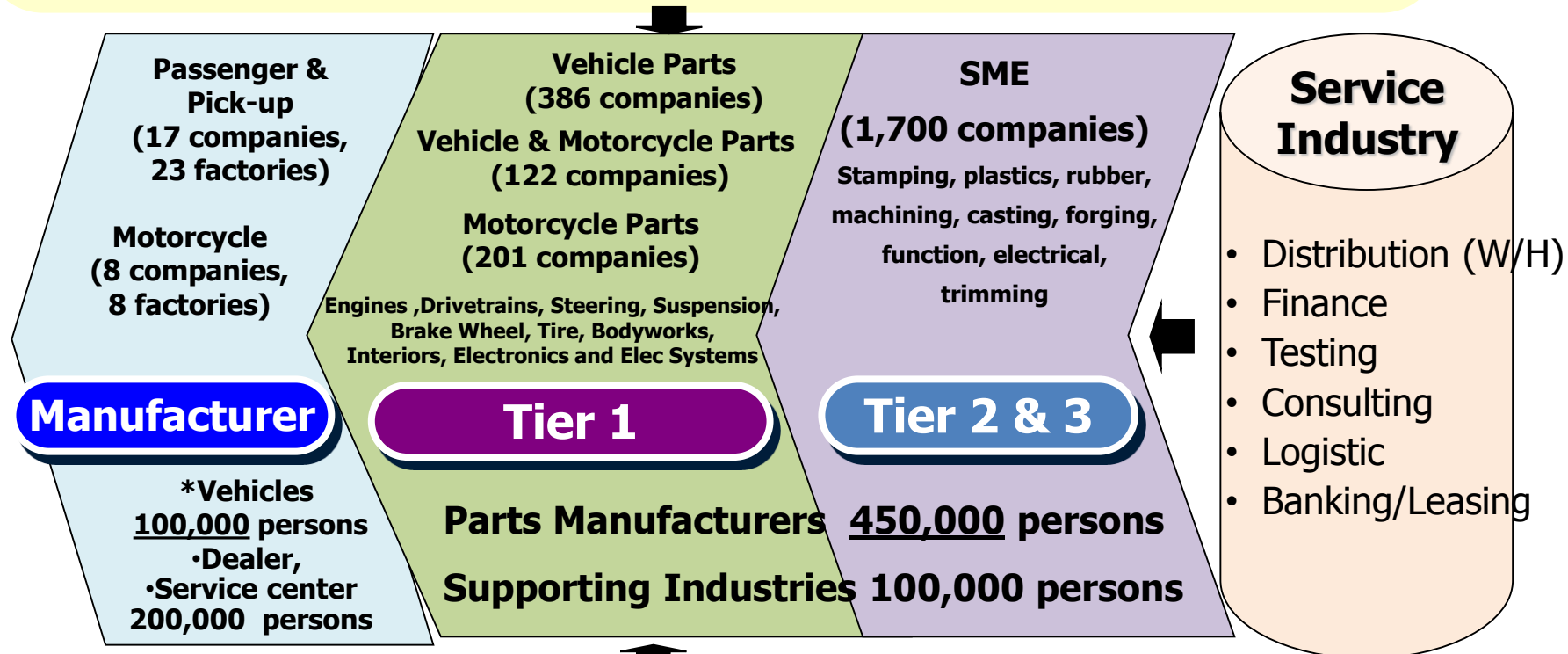
An Asian Hub,
a World of Opportunity

THAILAND
Source: ASEAN Automotive Federation

Thai Automotive Cluster and Supply Chain Structure

SUPPORTING INDUSTRY

MACHINERY, EQUIPMENT&DEVICE, MOLD & DIE, JIG & FIXTURE



Upstream Industry

Steel, Plastic, Rubber, Electronics, Glass,
Textile, Leather, Chemical, Oil, Coating and Gulvanize

Associations / Institutes

Universities /
Technical Colleges

Government

Policy & Supporting Body

Top 100 Global Suppliers Active in Thailand's Automotive Industry

Japanese Global Suppliers

- | | |
|---------------------|-------------------|
| 2. Denso | 46. Bridgestone |
| 4. Aisin Seiki | 49. Tokai Rika |
| 13. Yazaki | 57. Showa |
| 15. Sumitomo | 61. Mitsuha |
| 16. Toyota Boshoku | 66. Asahi Glass |
| 18. Calsonic Kansei | 72. Stanley |
| 19. JTEKT | 74. Akebono Brake |
| 20. Hitachi | 82. Sanden |
| 28. Toyoda Gosei | 84. F-Tech |
| 33. NTN | 92. Alpine |
| 34. NSK | 94. Pioneer |
| 35. Mitsubishi | 98. Omron |
| 39. NHK Spring | |
| 40. Koito | |
| 41. TS Tech | |
| 43. Takata | |

28/29 Companies

Other Global Suppliers

- | | |
|--------------------|-------------------|
| 1. Robert Bosch | 50. GKN Driveline |
| 3. Continental | 52. Goodyear |
| 6. Faurecia | 56. Grupo Antolin |
| 7. Johnson Control | 58. Bayer |
| 8. ZF | 59. TI Automotive |
| 11. TRW | 65. Draexlmaier |
| 12. Delphi | 67. American Axle |
| 14. Lear | 73. Rieter Auto. |
| 17. BASF | 84. F-Tech |
| 21. Valeo | 86. Hayes Lammerz |
| 22. Visteon | 93. 3M |
| 23. Autoliv | |
| 25. Mahle | |
| 27. Dana | |
| 31. BorgWarner | |
| 36. Teneco | |
| 44. Federal-Mogul | |
| 47. Michelin | |

29/71 Companies

BOI Incentives for Automotive Makers

Manufacture of passenger cars

Condition:

- The actual production must not be less than 100,000 units/year in any year during the first five years of operation.
- All production must be based on the same platform approved by the Board.
- The total investment during the first 5 years of corporate income tax exemption must not be less than 15 billion baht, excluding cost of land and working capital.
- An investment plan for parts production and a plan for parts utilization must be submitted and approved by the Board.

Rights and benefits:

- Exemption of import duties on machinery regardless of zone.
- 5-year exemption of corporate income tax regardless of zone.
- Other rights and benefits shall be granted according to BOI Announcement No.1/2543 dated Aug 1, 2000.

BOI Incentives for Automotive Parts (1/2)

1. Manufacture of vehicle parts (General parts) Incentives

- Exemption of corporate income tax (Cap)
Zone 1 - 3 years (In Industrial Estate)
Zone 2 - 3 years (Outside IE) / 7 years
(In Industrial Estate)
Zone 3 - 8 years
- Exemption of import duties on machinery
- Exemption of import duties on raw materials for production of exports

BOI Incentives for Automotive Parts (2/2)

2. Manufacture of vehicle parts (Hi-tech parts)

ABS

Substrate for catalytic converters

Electronic fuel injection systems

Automobile transmission

Battery for electric-powered vehicles

Traction motor for automobile such as hybrid or fuel cell cars

Electronic Stability Control(ESC)

Regenerative Braking System

Electric air conditioning system for automobile

Rubber tires for vehicles

Aircraft tread tires

Electronic parts for vehicles

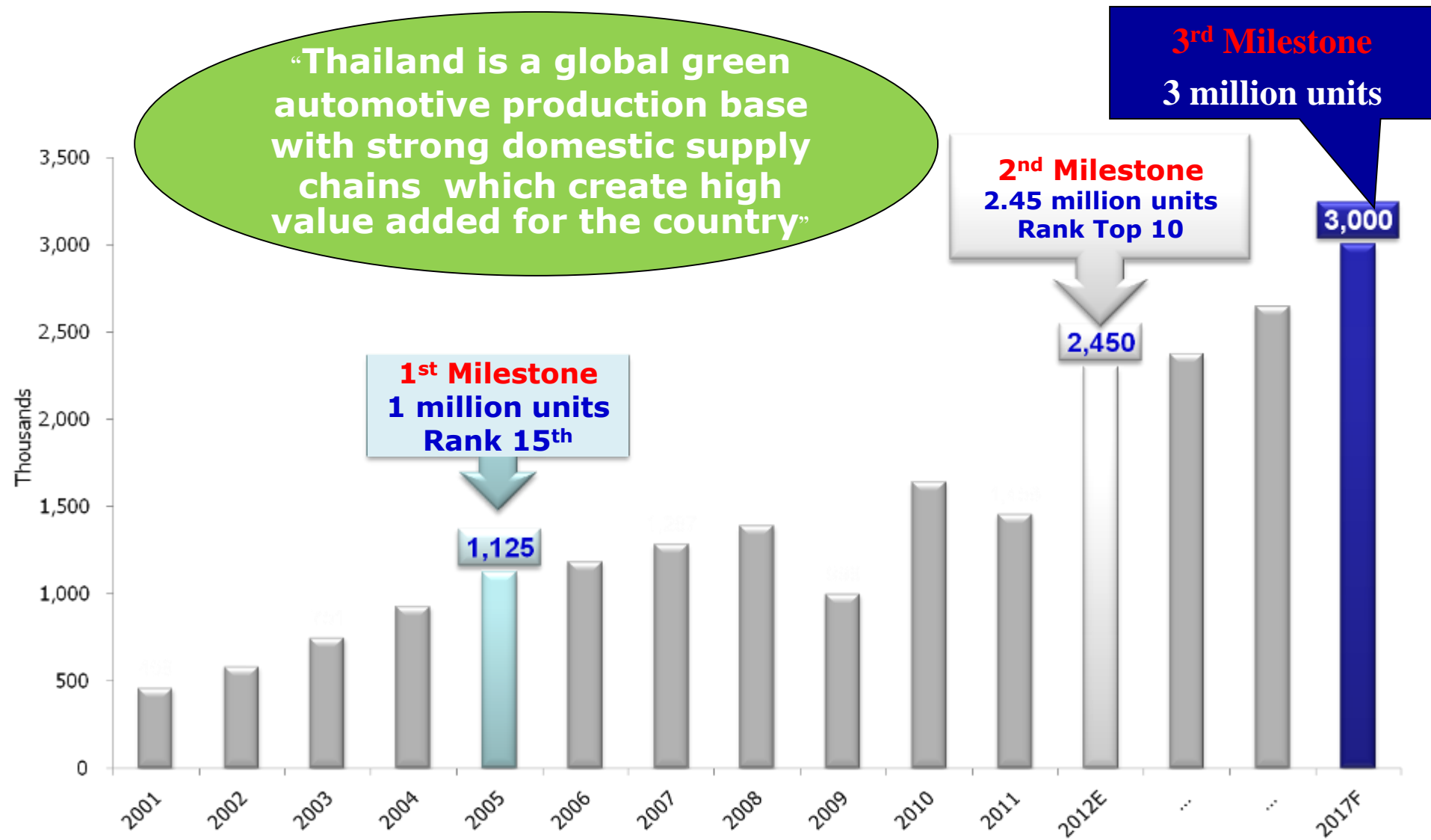
**Classified as
Priority
activity**

Incentives

- **8-yr Exemption
All Zones**
- **Machinery
Import duty
Exemption**
- **Raw Material
Import duty
Exemption for
Export**

Thai Automotive Industry Milestones

“Thailand is a global green automotive production base with strong domestic supply chains which create high value added for the country”



Thailand ICT Sector

Internet Users: 23.86 million, a 35.8% penetration rate(2013)

Broadband Subscribers: 5.1 million homes (Q1, 2014)

Facebook Users: 26 millions (2013)

Mobile Subscribers: 96.4 million (including Post-Paid and Pre-paid in Q1, 2014)

Mobile Penetration: 144.36% (Q1, 2014)

Source: IMC Institute 2014 and National Broadcasting and Telecommunications Commission (NBTC) as of June 24, 2014

Attractive Investment Incentives

- The BOI has classified software development as a **priority activity** that is crucial to the country's development.
- Software development ventures are eligible for the **maximum incentives offered by the BOI regardless of location, irrespective of the BOI zone in which they choose to locate.**
- Priority activity incentives include:
 - **A maximum corporate income tax exemption of 8 years with no cap on the amount exempted;**
 - **Import duty exemptions on machinery;**
 - **The possibility of 100 percent foreign ownership;**
 - **The option to bring in foreign experts.**
 - **The BOI also offers many other zone-based incentives, including**
 - **Double deduction from taxable income of utility and transport costs for up to 10 years in Zone 3.**

Agro-business Sector

World's # 1 Cassava Exports

World's # 2 Sugar Exports

World's # 3 Fishery Exports

World's # 6 Rice & Grains Exports

BOI Incentives

1.11.8 Manufacture or preservation of ready-to-eat or semi-ready-to-eat food is **classified as a priority activity of special importance and benefits to the country.**

Conditions:

- Products must use modern technology, production process, tools and equipment and inspection (current or innovative technology)*.

Rights and benefits:

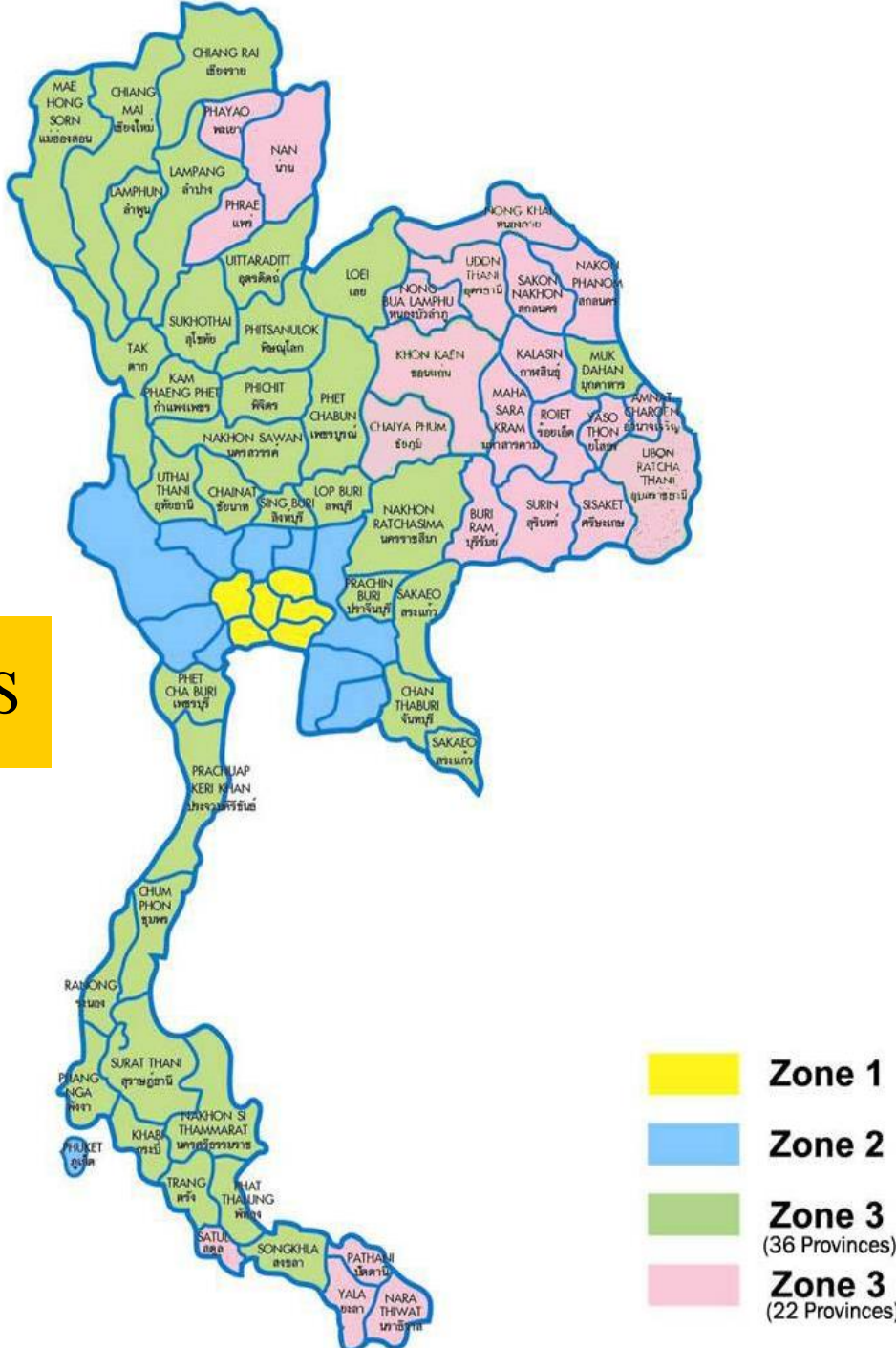
- Exemption of import duty on machinery for all zones.
- Eight-year corporate income tax exemption for all zones with no cap.
- Other relevant location-based incentives.

* Ref. BOI Announcement No.Por1/2553-Scope of Products under the Investment Promotion Activity Category 1.11.8 Manufacture or Preservation of Ready-to-Eat or Semi Ready-to-Eat Food.

Presentation Outline

- **Why Thailand**
- **Investment Statistics**
- **Investment Policies and BOI Services**

BOI ZONING AND INCENTIVES

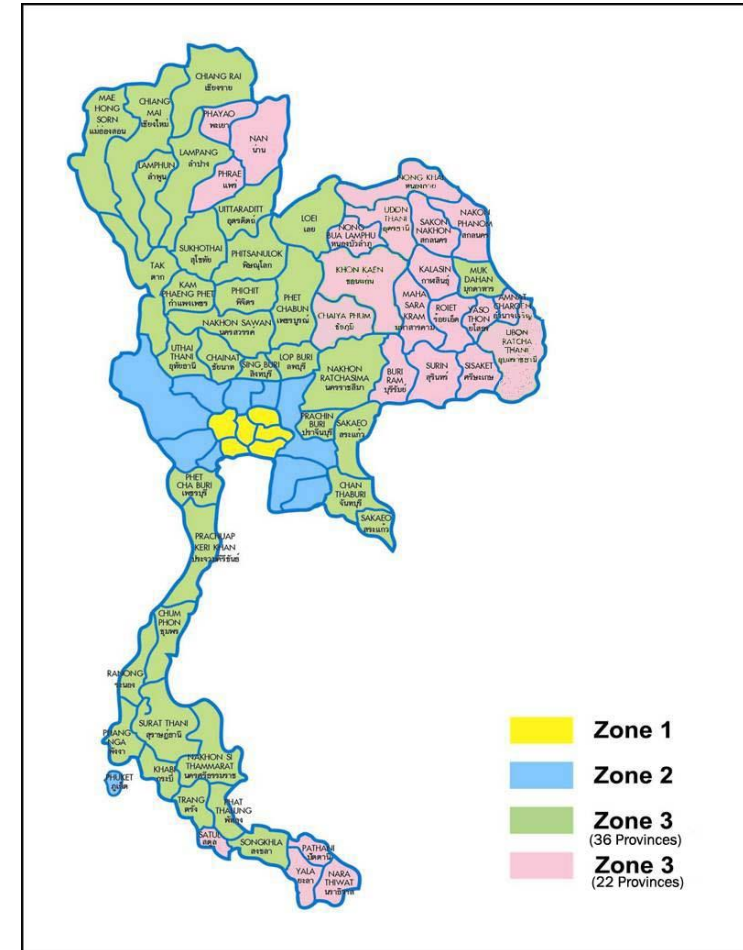


BOI Zoning and Incentives

Zone: 1 2 3
Incentives: Lower  Higher

Import Duty Privileges	Outside I.E	Inside I.E
Zone 1	50% Reduction	50% Reduction
Zone 2	50% Reduction	Exempt
Zone 3	Exempt	Exempt

Corporate Income Tax	Outside I.E	Inside I.E
Zone 1	No Privilege	3 years
Zone 2	3 years	7 years
Zone 3	8 years	8 years



BOI's Liberal Investment Regime & Attractive Investment Incentives

Policy

100% foreign ownership

No local content requirements

No export requirements

No restriction on foreign currency

Tax

Import duty exemptions/reductions on machinery & raw materials

Corporate Income Tax/Exemption for 3 to 8 years

50% reduction of corporate income tax for up to 5 years

Double deduction on utility costs

Deductions for qualifying infrastructure costs

Non-Tax

Land ownership rights

Work permit & visa facilitation

New Investment Promotion Strategy Direction

Promote investment to restructure Thai economy for sustainable development and to overcome “Middle Income Trap”

- **Promote competitiveness development and value creation of industrial sector**
- **Promote green industry to drive balanced and sustainable growth**
- **Promote new industrial clusters in the regions to create new investment concentration**
- **Promote Thai overseas investment in order to increase competitiveness of Thai businesses**

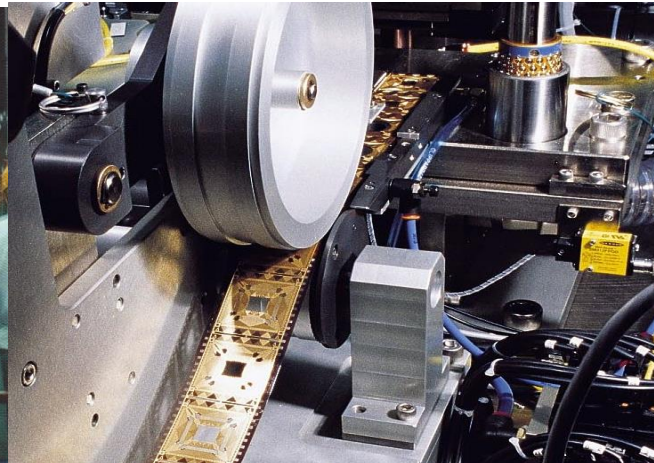
Driving Skill, Technology and Innovation Investment through Investment Incentives

Incentives: Additional 1-3 years of tax holidays

Criteria: Investments and expenditures on

- **Research and development or design**
- **Advanced technology training**
- **Funding educational and research institutions**
- **Contribution to S&T Development Fund**

BOI Unit for Industrial Linkage Development (BUILD) *20+ years of service*



BOI SUPPORT SERVICES



Investment Matchmaking Program

**1-Stop for visas & work permits:
work permits in 3 hours**

**Industrial Subcontracting Services
Vendors meet customers program
(BUILD Unit)**

ASEAN Supporting Industry Database

**Interaction with other govt. agencies
on behalf of investors**

Country desks

Overseas offices

One Start One Stop Investment Center



**More Convenience,
less time,
more efficiency!**



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Thank you